

Marmirolo (MN), 31 August 2021

ANNEX 1

## INFORMATION LETTER STEPSTOOLS

Dear Customers, in addition to our communication about price revision we are pleased to inform you about some steps and decisions taken by the company in recent months.

### INTRODUCTION

From the 2013 edition of our catalogue, it was planned to include some steptools lines, which were missing in our range at that time and due to low prices involved for these items, our project was oriented towards non-European partnership. However, first the health crisis and then the raw materials one have now led to opposite scenarios where it is necessary to return to an industrial independence passing through a "Made in Italy" manufacturing capable to ensure the continuation of these important distributions.

In this regard, in order to keep the supply of these consolidated items on the market and without renouncing to present and future commitments, we have decided to produce since June 2021 three ranges of steptools directly in our manufacturing site in Marmirolo, in specific created facilities. These lines are destined to create an important Made in Italy context of all those products notoriously known to be imported from Asia.

Other important lines will follow, and we will keep you informed.

### FIRST ACTIONS AND PROGRAMMES

These three lines will allow a primary independence and an estimated production force sufficient to ensure the continuation of supplies except for raw materials issues. The new configuration of these lines is:

- T2 - TINTO 2: black steps, grey structure, orange plastic. Full availability: September
- T3 - TINTO 3: black steps, grey structure, orange plastic. Full availability: September
- T4 - TINTO 4: black steps, grey structure, orange plastic. Full availability: mid-September
- SF/2 - SUPER EFFE 2: grey steps with rubber, aluminium structure, black plastic : from September
- SF/3 - SUPER EFFE 3: grey steps with rubber, aluminium structure, black plastic : from September
- SF/4 - SUPER EFFE 4: grey steps with rubber, aluminium structure, black plastic : from September
- SF/2FE - SUPER EFFE 2: grey steps with rubber, **grey steel structure**, black plastic : from October
- SF/2FE - SUPER EFFE 3: grey steps with rubber, **grey steel structure**, black plastic : from October
- SF/3FE - SUPER EFFE 4: grey steps with rubber, **grey steel structure**, black plastic: from October
- JK-2 + JK-3 full availability: September / JK-4 (new reference) from October

TONTO - 2/3/4 : no longer available and replaced by the Super Effe line. Please ask for availability.

COLORETTE 4/5/6/7/8 : the end of availability is planned for November 2021. Please ask for availability.

All other references of the catalogue remain unchanged

Best regards

FACAL  
La Direction  
